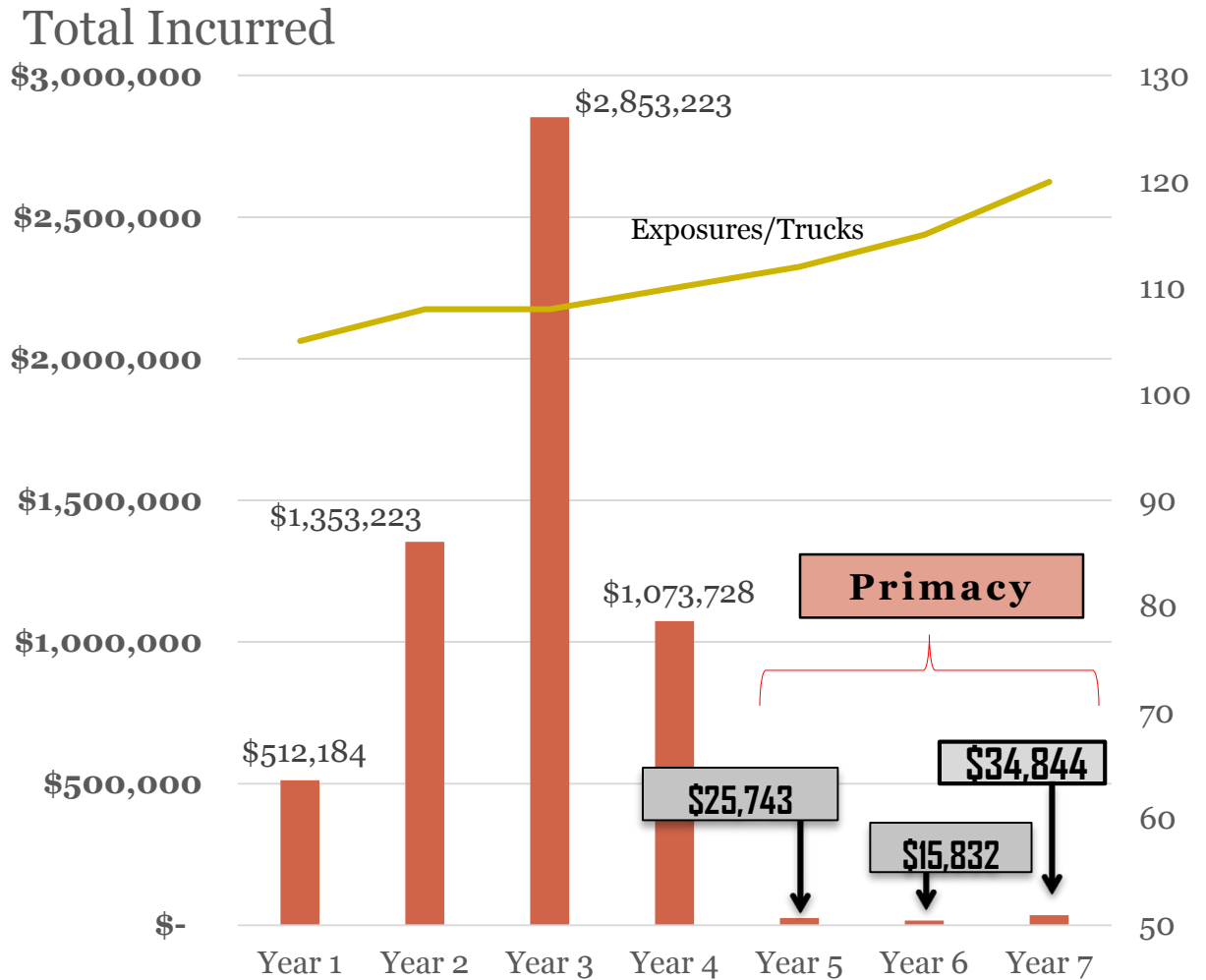


RESULTS

OUTCOMES INFLUENCED

110 Power Unit Fleet (northeast)

- ✓ Insurance Carrier managed losses from 07-10
- ✓ Risk Assessment in October 2010 uncovered gaps in Loss Control and Claims Management
- ✓ Claims outsourced to TPA via MGA in 2011

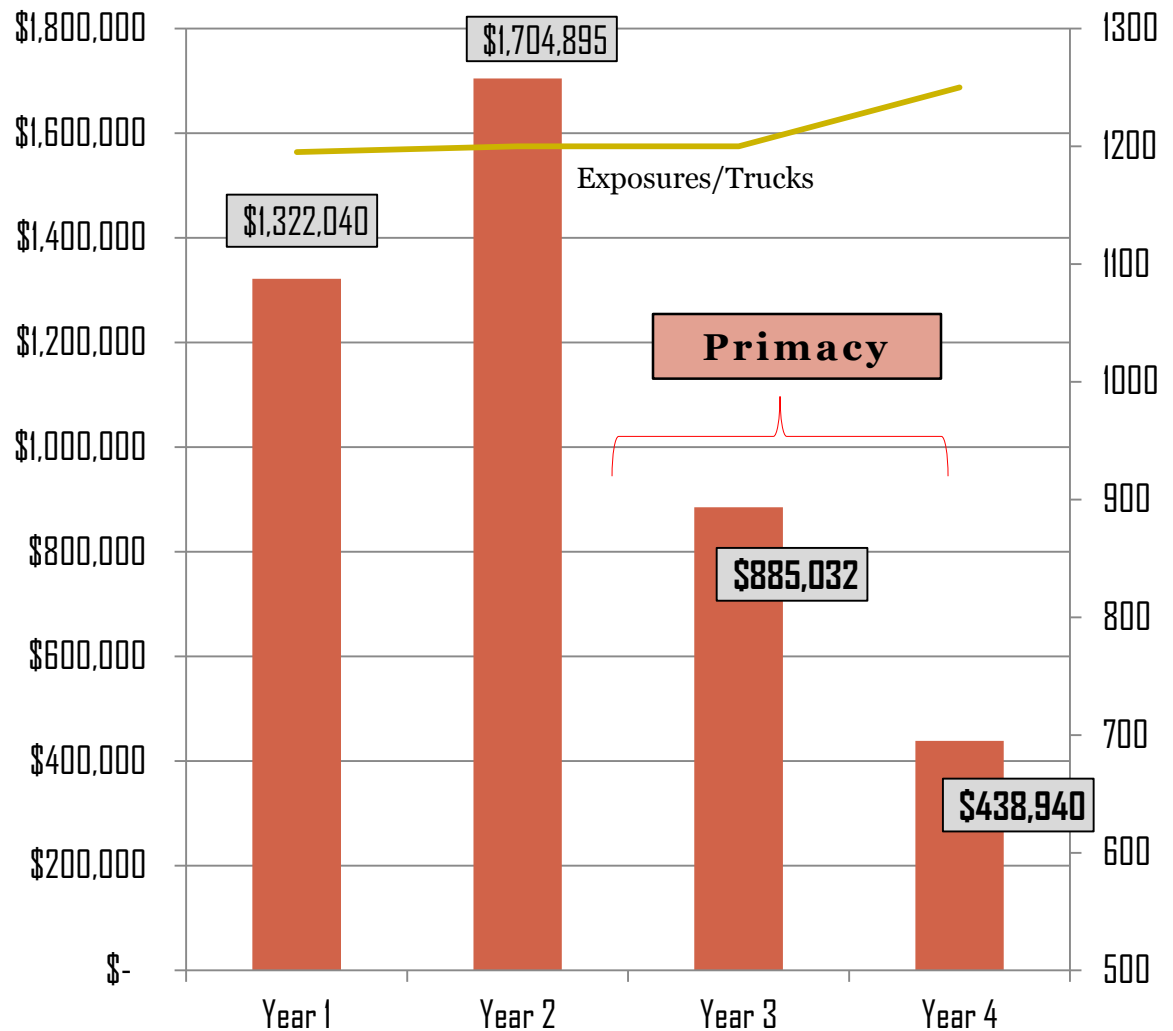


1,250 Power Unit Fleet

(midwest)

- ✓ Insurance Carrier managed losses from 02-07
- ✓ Self-Management of Investigations commenced in 2005

Total Incurred; At 18 Months



200 Power Unit Fleet

(midwest)

- ✓ Insurance Carrier Managed Claims 2004-07
- ✓ "Pillars of Safety" installed
- ✓ Markets recognized the Risk Management efforts resulting in competitive rates.

Total Incurred

